

CASE STUDY: RAPID PLACEMENT OF AP ANALYSTS USING TRC TALENT^{ai}

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CHALLENGE

An oil and gas company in Coastal Georgia was struggling to find qualified candidates for two Accounts Payable (AP) Analyst positions. The client needed to fill these positions as temp-to-hire roles and faced the additional challenge of sourcing qualified professionals in a challenging location. Given the urgency of the roles, the company needed candidates to be sourced and interviewed quickly, with the goal of making offers within a short timeframe.



**OPEN
POSITIONS**



**SHORT
TIMELINE**



**TOUGH
LOCATION**

TRC'S SOLUTION

TRC Talent Solutions leveraged its proprietary AI tool, TRC Talent^{ai}, to source and match candidates efficiently. The process began on a Thursday with a deep dive into TRC Talent^{ai}'s extensive database. Using the tool, TRC was able to identify 25 qualified candidates for the AP Analyst positions.

On the following Monday, TRC conducted 25 phone screenings with the matched candidates, resulting in 14 interviews. The combination of TRC Talent^{ai}'s ability to match candidate profiles with job descriptions and TRC's swift, personalized follow-up allowed for a rapid progression from sourcing to interviews. After the interviews, three candidates were submitted to the hiring company for consideration.

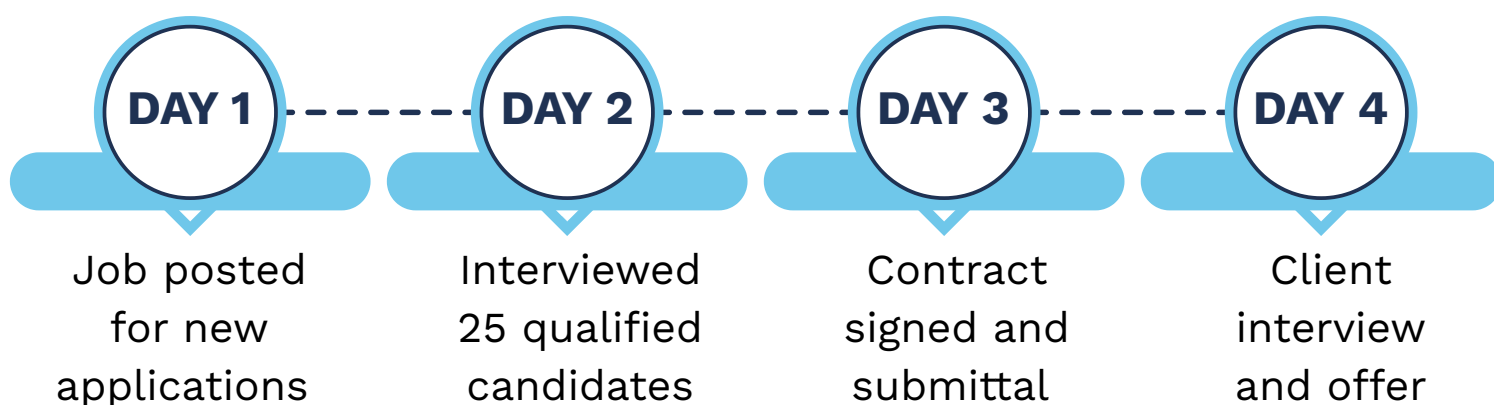


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RESULTS

Within just four working days, TRC had successfully moved from receiving the job order from a brand new customer to extending an offer to one of the Talent^{ai} sourced candidates. This rapid turnaround not only filled the AP Analyst positions but also demonstrated the power of combining AI-driven sourcing, matching and ranking with human expertise to deliver exceptional results quickly.



KEY TAKEAWAYS

Time efficiency: The process from job order to offer was completed in just four working days, a significant improvement over traditional hiring timelines.

High quality candidates: 25 candidates were qualified and matched using Talent^{ai}'s database, ensuring that only the most suitable individuals were considered for interviews.

Effective screening: 25 phone screenings resulted in 14 interviews, leading to a successful hire for the client.

This case highlights the power of TRC Talent^{ai} in providing fast, effective, and highly targeted staffing solutions, even in challenging locations.

