



## TRC Delivers Essential Technical and Executive Leadership Talent to Life Sciences Company

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**Situation:** Our client, an established life sciences consulting group, is experiencing rapid growth across the United States. They required talent in the field of pharma/biotechnology engineering, specifically in validation and commissioning. They were seeking a consultative partner who could provide proactive insights and recommendations to support their hiring needs.

**Solution:** TRC Talent Solutions invested time in comprehending the client's values, hiring requirements, and pain points. We fostered relationships with key members of the client's leadership team by maintaining consistent and transparent communication. To ensure alignment, TRC established weekly communication meetings with the client's talent team, discussing updates, ongoing needs, and upcoming projects. Additionally, we maintained intermittent contact with hiring managers as necessary. TRC's strength lies in tailoring our services and options as a total talent solution that seamlessly integrates with the client's hiring model and budget. This approach not only enhanced client satisfaction but also resulted in multiple contractors and full-time placements.

**Results:** Following TRC's successful execution in a single region, we were entrusted with the opportunity to replicate that success nationwide. This included identifying and hiring multiple executive-level candidates in two separate regions. TRC has established a reputable presence in the life science community, distinguished by our robust recruiting process and a pipeline of top-tier pharma and biotech experts. With several engineering positions and two executive leadership roles successfully filled, TRC has become the preferred choice for talent solutions and staffing needs, owing to our exceptional quality, expedited response times, and flexible options. Our unwavering commitment to delivering outstanding results has solidified our position as the go-to partner for the client's evolving talent needs.

